## UNITIL ENERGY SYSTEMS. INC CALCULATION OF THE STRANDED COST CHARGE Effective August 1, 2017

## Uniform per kWh Charge

1. (Over)/under Recovery - Beginning Balance August 1, 2017
2. Estimated Total Costs (August 2017 - July 2018)
3. Estimated Interest (August 2017-July 2018)
4. Costs to be Recovered (L. $1+$ L. $2+$ L.3)
5. Estimated Calendar Month Deliveries in kWh (August 2017 - July 2018) (1)
6. Stranded Cost Charge (\$/kWh) (L. 4 / L.5)
(\$402,468)
(\$269,100)
$(\$ 8,418)$
(\$679,986)
1,191,465,060 (\$0.00057)

## Development of Class Stranded Cost Charge

Class D, D - Controlled Off Peak Water Heating, G2 - kWh meter,
G2 - Quick Recovery Water Heating, G2 - Space Heating,
G2 Controlled Off Peak Water Heating, OL
7. Stranded Cost Charge (\$/kWh) (L.6)
(\$0.00057)
Class G2 (2)
8. Estimated G2 Demand Revenue (August 2017-July 2018)
$(\$ 152,406)$
9. Estimated G2 Deliveries in kW (August 2017-July 2018)

1,333,442
(\$0.11)
10. Stranded Cost Charge (\$/kW) (L. $8 / \mathrm{L} .9)$
$(\$ 38,225)$
11. G2 Energy Revenue (August 2017 - July 2018)

334,440,260
2. Estimated G2 Calendar Month Deliveries in kWh (August 2017-July 2018) (1)
(\$0.00011)
Class G1 (2)
14. Estimated G1 Demand Revenue (August 2017 - July 2018)
$(\$ 150,302)$
15. Estimated G1 Deliveries in kVA (August 2017 - July 2018)

1,045,750
16. Stranded Cost Charge (\$/kVA) (L. $14 / \mathrm{L} .15)$
(\$0.14)
17. G1 Energy Revenue (August 2017 - July 2018)
$(\$ 50,678)$
18. Estimated G1 Calendar Month Deliveries in kWh (August 2017 - July 2018) (1)

352,596,702
19. Stranded Cost Charge (\$/kWh) (L. 17 / L.18)
(\$0.00014)
(1) Schedule LSM-2, page 5 . Total Company

Aug 2017-Jul 2018 Billed kWh 1,191,140,484

- July 2017 Unbilled kWh $(59,760,241)$
+ July 2018 Unbilled kWh 60,084,817
Calendar Month Deliveries 1,191,465,060

Schedule LSM-1, page 4.
G2 Demand

$$
\begin{array}{rc}
\text { Aug 2017-Jul } 2018 \text { Billed kWh } & 334,448,906 \\
\text { - July } 2017 \text { Unbilled kWh } & (16,898,890) \\
\text { + July } 2018 \text { Unbilled kWh } & \underline{16,890,244}
\end{array}
$$

$$
\text { Calendar Month Deliveries } 334,440,260
$$

## Schedule LSM-1, page 4.

G1 Demand

| Aug 2017-Jul 2018 Billed kWh | $352,307,626$ |
| ---: | :---: |
| - July 2017 Unbilled kWh | $(16,426,116)$ |
| + July 2018 Unbilled kWh | $\underline{16,715,192}$ |
| Cal |  |

- July 2017 Unbilled kWh $(16,426,116)$

Calendar Month Deliveries 352,596,702
(2) Demand and energy calculated based on ratio of demand and energy revenue under current rates.

Calculation of Class G2 and G1 Demand and Energy Components

|  | Units <br> (Aug 17 - Jul 18 | Current <br> Rates | Revenue under current rates | \% of Total | Revenue at Proposed Rates |
| :---: | :---: | :---: | :---: | :---: | :---: |
| G2 kW | 1,333,442 | (\$0.04) | $(\$ 53,338)$ | 80\% | $(\$ 152,406)$ |
| G2 kWh | 334,440,260 | (\$0.00004) | (\$13,378) | 20\% | $(\$ 38,225)$ |
| Total |  |  | $(\$ 66,715)$ | 100\% | (\$190,631) |
| G1 kVA | 1,045,750 | (\$0.05) | $(\$ 52,287)$ | 75\% | (\$150,302) |
| G1 kWh | 352,596,702 | (\$0.00005) | (\$17,630) | 25\% | (\$50,678) |
| Total |  |  | $(\$ 69,917)$ | 100\% | (\$200,980) |

Unitil Energy Systems, Inc.
Reconciliation of Stranded Costs and Revenues

|  |  |  | (a) <br> Beginning Balance | (b) Total Costs | (c) <br> Total Revenue |  | (e) <br> Average Monthly Balance ( $(\mathrm{a}+\mathrm{d})$ / 2) | (f) <br> Interest Rate | (g) <br> Number of Days / Month | (h) <br> Computed Interest | (i) <br> Ending Balance with Interest $(\mathrm{d}+\mathrm{h})$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aug-15 | Actual | \$24,999 | \$19,555 | \$21,640 | \$22,915 | \$23,957 | 3.25\% | 31 | \$66 | \$22,981 |
|  | Sep-15 | Actual | \$22,981 | \$15,328 | \$19,692 | \$18,616 | \$20,799 | 3.25\% | 30 | \$56 | \$18,672 |
|  | Oct-15 | Actual | \$18,672 | \$7,542 | \$18,021 | \$8,193 | \$13,432 | 3.25\% | 31 | \$37 | \$8,230 |
|  | Nov-15 | Actual | \$8,230 | \$9,252 | \$17,292 | \$191 | \$4,210 | 3.25\% | 30 | \$11 | \$202 |
|  | Dec-15 | Actual | \$202 | \$11,993 | \$17,709 | $(\$ 5,514)$ | $(\$ 2,656)$ | 3.25\% | 31 | (\$7) | $(\$ 5,521)$ |
|  | Jan-16 | Actual | $(\$ 5,521)$ | \$28,532 | \$20,166 | \$2,844 | $(\$ 1,338)$ | 3.25\% | 31 | (\$4) | \$2,841 |
|  | Feb-16 | Actual | \$2,841 | \$16,388 | \$17,974 | \$1,255 | \$2,048 | 3.25\% | 29 | \$5 | \$1,260 |
|  | Mar-16 | Actual | \$1,260 | \$0 | \$18,280 | $(\$ 17,020)$ | $(\$ 7,880)$ | 3.25\% | 31 | (\$22) | $(\$ 17,042)$ |
|  | Apr-16 | Actual | $(\$ 17,042)$ | $(\$ 90,996)$ | \$16,677 | (\$124,715) | $(\$ 70,878)$ | 3.50\% | 30 | (\$203) | (\$124,918) |
|  | May-16 | Actual | (\$124,918) | $(\$ 25,537)$ | \$16,595 | $(\$ 167,050)$ | (\$145,984) | 3.50\% | 31 | (\$433) | $(\$ 167,483)$ |
| 앙 | Jun-16 | Actual | $(\$ 167,483)$ | (\$44,995) | \$19,521 | $(\$ 232,000)$ | (\$199,741) | 3.50\% | 30 | (\$573) | (\$232,573) |
| $\stackrel{\rightharpoonup}{\square}$ | Jul-16 | Actual | (\$232,573) | (\$31,763) | \$22,491 | $(\$ 286,826)$ | $(\$ 259,699)$ | 3.50\% | 31 | (\$770) | $(\$ 287,596)$ |
| Tota | Aug-15 to |  |  | $(\$ 84,702)$ | \$226,057 |  |  |  |  | $(\$ 1,836)$ |  |



Unitil Energy Systems, Inc.
Reconciliation of Stranded Costs and Revenues

Schedule LSM-1
Page 3 of 5

|  |  |  | (a) <br> Beginning Balance | (b) Total Costs | (c) Total Revenue | (d) Ending Balance Before Interest ( $\mathrm{a}+\mathrm{b}-\mathrm{c}$ ) | (e) <br> Average Monthly Balance ( $(a+d)$ $12)$ | (f) Interest Rate | (g) <br> Number of Days / Month | (h) <br> Computed Interest | (i) $\begin{aligned} & \text { Ending Balance } \\ & \text { with Interest } \\ & (\mathrm{d}+\mathrm{h}) \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aug-17 | Estimate | $(\$ 402,468)$ | $(\$ 22,425)$ | $(\$ 59,260)$ | (\$365,633) | (\$384,050) | 4.00\% | 31 | $(\$ 1,305)$ | (\$366,937) |
|  | Sep-17 | Estimate | $(\$ 366,937)$ | (\$22,425) | $(\$ 54,041)$ | (\$335,321) | (\$351,129) | 4.00\% | 30 | $(\$ 1,154)$ | (\$336,476) |
|  | Oct-17 | Estimate | $(\$ 336,476)$ | $(\$ 22,425)$ | $(\$ 53,715)$ | $(\$ 305,185)$ | (\$320,830) | 4.00\% | 31 | $(\$ 1,090)$ | $(\$ 306,275)$ |
|  | Nov-17 | Estimate | $(\$ 306,275)$ | $(\$ 22,425)$ | $(\$ 52,077)$ | $(\$ 276,623)$ | $(\$ 291,449)$ | 4.00\% | 30 | (\$958) | (\$277,581) |
|  | Dec-17 | Estimate | $(\$ 277,581)$ | $(\$ 22,425)$ | $(\$ 57,402)$ | $(\$ 242,605)$ | $(\$ 260,093)$ | 4.00\% | 31 | (\$884) | $(\$ 243,488)$ |
|  | Jan-18 | Estimate | $(\$ 243,488)$ | $(\$ 22,425)$ | $(\$ 60,102)$ | $(\$ 205,811)$ | (\$224,650) | 4.00\% | 31 | (\$763) | (\$206,574) |
|  | Feb-18 | Estimate | $(\$ 206,574)$ | (\$22,425) | $(\$ 53,181)$ | (\$175,818) | $(\$ 191,196)$ | 4.00\% | 28 | (\$587) | $(\$ 176,405)$ |
|  | Mar-18 | Estimate | $(\$ 176,405)$ | $(\$ 22,425)$ | $(\$ 54,433)$ | (\$144,397) | (\$160,401) | 4.00\% | 31 | (\$545) | (\$144,942) |
|  | Apr-18 | Estimate | $(\$ 144,942)$ | $(\$ 22,425)$ | $(\$ 51,403)$ | $(\$ 115,963)$ | $(\$ 130,453)$ | 4.00\% | 30 | (\$429) | $(\$ 116,392)$ |
|  | May-18 | Estimate | $(\$ 116,392)$ | $(\$ 22,425)$ | $(\$ 49,492)$ | $(\$ 89,326)$ | $(\$ 102,859)$ | 4.00\% | 31 | (\$349) | $(\$ 89,675)$ |
| 8 | Jun-18 | Estimate | $(\$ 89,675)$ | $(\$ 22,425)$ | $(\$ 57,009)$ | $(\$ 55,091)$ | $(\$ 72,383)$ | 4.00\% | 30 | (\$238) | $(\$ 55,329)$ |
| ज | Jul-18 | Estimate | $(\$ 55,329)$ | (\$22,425) | (\$64,642) | $(\$ 13,112)$ | $(\$ 34,221)$ | 4.00\% | 31 | (\$116) | $(\$ 13,228)$ |
| Total Aug-17 to Jul-18 |  |  |  | $(\$ 269,100)$ | $(\$ 666,757)$ |  |  |  |  | $(\$ 8,418)$ |  |


| Unitil Energy Systems, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | () | (k) | (1) | (m) | ( n | (0) | (p) | (9) | (r) |
|  |  | $\begin{aligned} & \text { Total Billed } \\ & \text { kWh -all } \\ & \text { classes except } \\ & \text { G2 demand } \\ & \text { and G1 } \end{aligned}$ | Unbilled Factor | Unbilled kWh $(\mathrm{a} * \mathrm{~b})$ | Proposed SCC | SCC Revenue (c*d) | Total Billed kWh - G2 demand | Unbilled Factor | $\underset{\substack{\text { Unbilled } \\(f=g)}}{\text { kWh }}$ | Proposed ScC | Unbilled SCC Revenue (h * i) | Total Billed kWh - G1 | Unbilled Factor | Unbilled kWh $\left(k^{*}\right)$ | Proposed ScC | Unbilled SCC Revenue ( m * <br> n) | Reversal of <br> prior month <br> unbilled (prior <br> month,,$+j+$ <br> 0 ) +$+$ | Total Billed SCC Revenue | $\left\|\begin{array}{c} \text { Total Revenue } \\ (\mathrm{e}+\mathrm{j}+\mathrm{o}+\mathrm{p}+ \\ \mathrm{q}) \end{array}\right\|$ |
| Aug-15 | Actual | 50,334,081 | 48.53\% | 24,429,097 | \$0.00018 | \$4,397 | 34,262,116 | 44.93\% | 15,395,559 | \$0.00004 | \$616 | 33,456,531 | 44.93\% | 15,033,572 | \$0.00005 | \$752 | (\$5,751) | \$21,625 | \$21,640 |
| Sep-15 | Actual | 48,321,172 | 32.21\% | 15,564,876 | \$0.00018 | \$2,802 | 32,665,434 | 47.17\% | 15,408,224 | \$0.00004 | \$616 | 33,623,423 | 47.17\% | 15,860,105 | \$0.00005 | \$793 | (\$5,765) | \$21,246 | \$19,692 |
| Oct-15 | Actual | 34,592,912 | 52.75\% | 18,247,563 | \$0.00018 | \$3,285 | 26,357,093 | 49.40\% | 13,021,392 | \$0.00004 | \$521 | 28,903,562 | 49.40\% | 14,279,443 | \$0.00005 | \$714 | (\$4,211) | \$17,712 | \$18,021 |
| Nov-15 | Actual | 34,049,394 | 60.63\% | 20,645,351 | \$0.00018 | \$3,716 | 24,584,810 | 53.99\% | 13,272,886 | \$0.00004 | \$531 | 27,878,010 | 53.99\% | 15,050,824 | \$0.00005 | \$753 | (\$4,519) | \$16,811 | \$17,292 |
| Dec-15 | Actual | 40,165,284 | 50.85\% | 20,422,045 | \$0.00018 | \$3,676 | 26,055,228 | 48.92\% | 12,745,818 | \$0.00004 | \$510 | 27,665,788 | 48.92\% | 13,533,680 | \$0.00005 | \$677 | (\$5,000) | \$17,846 | \$17,709 |
| Jan-16 | Actual | 47,229,696 | 53.08\% | 25,070,065 | \$0.00018 | \$4,513 | 28,366,257 | 48.65\% | 13,800,282 | \$0.00004 | \$552 | 27,997,237 | 48.65\% | 13,620,752 | \$0.00005 | \$681 | (\$4,862) | \$19,283 | \$20,166 |
| Feb-16 | Actual | 45,256,523 | 40.28\% | 18,230,355 | \$0.00018 | \$3,281 | 29,103,275 | 44.80\% | 13,039,101 | \$0.00004 | \$522 | 29,556,063 | 44.80\% | 13,241,964 | \$0.00005 | \$662 | (\$5,746) | \$19,254 | \$17,974 |
| Mar-16 | Actual | 41,281,774 | 43.35\% | 17,895,746 | \$0.00018 | \$3,221 | 27,518,793 | 45.12\% | 12,417,016 | \$0.00004 | \$497 | 28,508,137 | 45.12\% | 12,863,428 | \$0.00005 | \$643 | (\$4,465) | \$18,384 | \$18,280 |
| Apr-16 | Actual | 37,222,071 | 38.57\% | 14,357,438 | \$0.00018 | \$2,584 | 26,404,492 | 42.92\% | 11,332,863 | \$0.00004 | \$453 | 28,553,210 | 42.92\% | 12,255,098 | \$0.00005 | \$613 | (\$4,361) | \$17,388 | \$16,677 |
| May-16 | Actual | 31,993,250 | 44.45\% | 14,220,626 | \$0.00018 | \$2,560 | 24,599,287 | 51.16\% | 12,585,483 | \$0.00004 | \$503 | 27,368,674 | 51.16\% | 14,002,356 | \$0.00005 | \$700 | (\$3,650) | \$16,482 | \$16,595 |
| Jun-16 | Actual | 37,063,982 | 54.71\% | 20,275,867 | \$0.00018 | \$3,650 | 28,417,531 | 45.37\% | 12,893,828 | \$0.00004 | \$516 | 30,747,800 | 45.37\% | 13,951,135 | \$0.00005 | \$698 | (\$3,763) | \$18,421 | \$19,521 |
| Jul-16 | Actual | 46,270,571 | 63.18\% | 29,233,422 | \$0.00018 | \$5,262 | 31,912,232 | 46.24\% | 14,754,837 | \$0.00004 | \$590 | 32,732,952 | 46.24\% | 15,134,303 | \$0.00005 | \$757 | (\$4,863) | \$20,745 | \$22,491 |
| Total Aug-15 to Jul-16 |  | 493,780,710 | 238,592,451 |  |  | \$42,947 | 340,246,546 |  | 160,667,289 |  | \$6,427 | 356,991,386 |  | 168,826,660 |  | \$8,441 | (\$56,956) | \$225,198 | \$226,057 |


| $\stackrel{\rightharpoonup}{\sigma}$ | Aug-16 |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | () | (k) | (1) | (m) | ( ${ }^{\text {) }}$ | (o) | (p) | (q) | (r) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{\|c} \text { Total Billed } \\ \text { kWh - all } \\ \text { classes except } \\ \text { G2 demand } \\ \text { and G1 } \\ \hline \end{array}$ | Unbilled Factor | $\begin{gathered} \text { Unbilled kWh } \\ (\mathrm{a} * \mathrm{~b}) \end{gathered}$ | Proposed SCC | SCC Revenue (c*d) | Total Billed kWh - G2 demand | Unbilled Factor | $\begin{gathered} \text { Unbilled kWh } \\ (f * g) \end{gathered}$ | Proposed SCC | Unbilled SCC Revenue (h * i) | Total Billed kWh - G1 | Unbilled Factor | $\begin{gathered} \text { Unbilled } k W h \\ (k * 1) \end{gathered}$ | Proposed SCC | Unbilled SCC Revenue ( m * n) | Reversal of prior month unbilled (prior month, e + j + <br> o) | Total Billed SCC Revenue | $\left\lvert\, \begin{gathered} \text { Total Revenue } \\ (\mathrm{e}+\mathrm{j}+\mathrm{o}+\mathrm{p}+ \\ \mathrm{q}) \end{gathered}\right.$ |
|  |  | Actual | 56,972,172 | 34.79\% | 19,818,028 | (\$0.00018) | (\$3,567) | 36,079,630 | 40.39\% | 14,571,055 | (\$0.00004) | (\$583) | 35,598,590 | 40.39\% | 14,376,783 | (\$0.00005) | (\$719) | (\$6,609) | $(\$ 2,240)$ | (\$13,718) |
|  | Sep-16 | Actual | 43,773,538 | 34.97\% | 15,307,335 | (\$0.00018) | (\$2,755) | 30,523,965 | 46.39\% | 14,160,602 | (\$0.00004) | (\$566) | 31,702,613 | 46.39\% | 14,707,398 | (\$0.00005) | (\$735) | \$4,869 | (\$20,044) | (\$19,233) |
|  | Oct-16 | Actual | 33,855,697 | 51.67\% | 17,494,616 | (\$0.00018) | (\$3,149) | 25,707,359 | 51.67\% | 13,284,038 | (\$0.00004) | (\$531) | 27,982,369 | 51.67\% | 14,459,628 | (\$0.00005) | (\$723) | \$4,057 | (\$17,249) | (\$17,595) |
|  | Nov-16 | Actual | 34,766,305 | 59.44\% | 20,663,878 | (\$0.00018) | (\$3,719) | 24,791,403 | 54.55\% | 13,524,925 | (\$0.00004) | (\$541) | 26,593,634 | 54.55\% | 14,508,131 | (\$0.00005) | (\$725) | \$4,403 | (\$16,847) | (\$17,429) |
|  | Dec-16 | Actual | 42,181,471 | 62.32\% | 26,286,851 | (\$0.00018) | (\$4,732) | 26,173,403 | 56.53\% | 14,796,522 | (\$0.00004) | (\$592) | 27,126,203 | 56.53\% | 15,335,165 | (\$0.00005) | (\$767) | \$4,986 | (\$18,120) | (\$19,224) |
|  | Jan-17 | Actual | 50,372,534 | 48.76\% | 24,560,737 | (\$0.00018) | (\$4,421) | 29,745,039 | 50.08\% | 14,895,663 | (\$0.00004) | (\$596) | 27,777,988 | 50.82\% | 14,116,611 | (\$0.00005) | (\$706) | \$6,090 | (\$19,830) | (\$19,462) |
|  | Feb-17 | Actual | 43,277,470 | 43.45\% | 18,802,997 | (\$0.00018) | (\$3,385) | 27,089,498 | 48.16\% | 13,046,039 | (\$0.00004) | (\$522) | 27,435,574 | 50.57\% | 13,872,976 | (\$0.00005) | (\$694) | \$5,723 | (\$18,254) | (\$17,131) |
|  | Mar-17 | Actual | 41,077,561 | 53.80\% | 22,099,828 | (\$0.00018) | (\$3,978) | 26,608,155 | 54.88\% | 14,602,161 | (\$0.00004) | (\$584) | 27,034,182 | 55.40\% | 14,978,024 | (\$0.00005) | (\$749) | \$4,600 | (\$17,932) | (\$18,643) |
|  | Apr-17 | Actual | 38,443,545 | 48.52\% | 18,651,804 | (\$0.00018) | (\$3,357) | 26,162,244 | 54.92\% | 14,368,263 | (\$0.00004) | (\$575) | 26,958,211 | 57.83\% | 15,590,124 | (\$0.00005) | (\$780) | \$5,311 | (\$17,775) | (\$17,175) |
|  | May-17 | Estimate | 34,471,339 | 49.59\% | 17,094,633 | (\$0.00018) | (\$3,077) | 25,683,031 | 51.27\% | 13,167,560 | (\$0.00004) | (\$527) | 27,413,127 | 50.59\% | 13,869,297 | (\$0.00005) | (\$693) | \$4,712 | (\$16,968) | (\$16,553) |
|  | Jun-17 | Estimate | 37,277,272 | 57.90\% | 21,583,614 | (\$0.00018) | (\$3,885) | 27,716,240 | 54.27\% | 15,040,670 | (\$0.00004) | (\$602) | 30,914,584 | 48.96\% | 15,136,269 | (\$0.00005) | (\$757) | \$4,297 | (\$18,491) | (\$19,437) |
|  | Jul-17 | Estimate | 47,307,724 | 55.92\% | 26,453,458 | (\$0.00018) | (\$4,762) | 31,437,070 | 53.75\% | 16,898,890 | (\$0.00004) | (\$676) | 32,466,764 | 50.59\% | 16,426,116 | (\$0.00005) | (\$821) | \$5,243 | (\$20,932) | (\$21,947) |
| Total Aug-16 to Jul-17 |  |  | 503,776,627 | 248,817,779 |  |  | $(\$ 44,787)$ | 337,717,037 | 172,356,389 |  |  | (\$6,894) | 349,003,839 |  | 177,376,522 |  | $(\$ 8,869)$ | \$47,682 | (\$204,681) | $(\$ 217,548)$ |


|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | () | (k) | (I) | (m) | (n) | (0) | (p) | (q) | (r) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ```Total Billed kWh - all classes except G2 demand and G1``` | Unbilled Factor | $\begin{gathered} \text { Unbilled kWh } \\ (\mathrm{a} * \mathrm{~b}) \end{gathered}$ | $\begin{aligned} & \text { Proposed } \\ & \text { SCC } \\ & \hline \end{aligned}$ | Unbilled ScC Revenue $(\mathrm{c} * \mathrm{~d})$ | Total Billed kWh - G2 demand | Unbilled Factor | $\begin{gathered} \text { Unbilled kWh } \\ (\mathrm{f} * \mathrm{~g}) \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { SCC } \\ \hline \end{gathered}$ | $\begin{aligned} & \begin{array}{l} \text { Unbilled SCC } \\ \text { Revenue (h * } \\ \text { i) } \end{array} \\ & \hline \end{aligned}$ | Total Billed kWh - G1 | Unbilled Factor | $\begin{gathered} \text { Unbilled } k W h \\ (k * 1) \end{gathered}$ | $\begin{aligned} & \text { Proposed } \\ & \text { Scc } \\ & \hline \end{aligned}$ | Unbilled SCC Revenue ( m * n) | Reversal of <br> prior month <br> unbilled (prior <br> month, $e$ <br> o) | Total Billed SCC Revenue | $\begin{gathered} \text { Total Revenue } \\ (\mathrm{e}+\mathrm{j}+\mathrm{o}+\mathrm{p}+ \\ \mathrm{q}) \end{gathered}$ |
| Aug-17 | Estimate | 48,145,807 | 42.25\% | 20,343,916 | (\$0.00057) | (\$11,596) | 31,403,109 | 45.22\% | 14,201,224 | (\$0.00011) | (\$1,562) | 35,867,469 | 49.78\% | 17,855,248 | (\$0.00014) | $(\$ 2,500)$ | \$6,259 | (\$49,861) | (\$59,260) |
| Sep-17 | Estimate | 39,759,914 | 41.30\% | 16,422,678 | (\$0.00057) | (\$9,361) | 28,838,084 | 44.09\% | 12,715,250 | (\$0.00011) | (\$1,399) | 31,728,513 | 48.96\% | 15,534,781 | (\$0.00014) | (\$2,175) | \$15,658 | (\$56,765) | (\$54,041) |
| Oct-17 | Estimate | 35,998,738 | 54.24\% | 19,526,269 | (\$0.00057) | (\$11,130) | 26,364,959 | 51.16\% | 13,487,168 | (\$0.00011) | (\$1,484) | 28,250,440 | 50.59\% | 14,292,924 | (\$0.00014) | $(\$ 2,001)$ | \$12,934 | (\$52,035) | (\$53,715) |
| Nov-17 | Estimate | 38,008,880 | 53.93\% | 20,499,214 | (\$0.00057) | (\$11,685) | 25,987,529 | 50.41\% | 13,101,546 | (\$0.00011) | (\$1,441) | 26,797,518 | 48.96\% | 13,120,489 | (\$0.00014) | (\$1,837) | \$14,615 | (\$51,729) | (\$52,077) |
| Dec-17 | Estimate | 44,468,815 | 54.32\% | 24,153,407 | (\$0.00057) | (\$13,767) | 26,770,343 | 51.83\% | 13,876,401 | (\$0.00011) | (\$1,526) | 27,491,764 | 50.59\% | 13,909,082 | (\$0.00014) | (\$1,947) | \$14,963 | (\$55,123) | $(\$ 57,402)$ |
| Jan-18 | Estimate | 50,242,086 | 51.84\% | 26,048,004 | (\$0.00057) | (\$14,847) | 29,090,296 | 50.64\% | 14,731,365 | (\$0.00011) | (\$1,620) | 28,089,764 | 50.00\% | 14,044,882 | (\$0.00014) | (\$1,966) | \$17,241 | (\$58,909) | (\$60,102) |
| Feb-18 | Estimate | 46,756,660 | 45.53\% | 21,290,021 | (\$0.00057) | (\$12,135) | 27,851,000 | 46.81\% | 13,037,173 | (\$0.00011) | (\$1,434) | 27,631,113 | 47.46\% | 13,113,070 | (\$0.00014) | (\$1,836) | \$18,434 | ( $\$ 56,210$ ) | (\$53,181) |
| Mar-18 | Estimate | 42,873,885 | 47.94\% | 20,555,458 | (\$0.00057) | (\$11,717) | 26,857,529 | 51.09\% | 13,720,781 | (\$0.00011) | (\$1,509) | 27,287,314 | 52.54\% | 14,337,402 | (\$0.00014) | $(\$ 2,007)$ | \$15,405 | (\$54,605) | (\$54,433) |
| Apr-18 | Estimate | 39,504,743 | 44.49\% | 17,576,239 | (\$0.00057) | ( $\$ 10,018$ ) | 26,909,901 | 47.91\% | 12,893,532 | (\$0.00011) | (\$1,418) | 27,348,060 | 49.18\% | 13,449,865 | (\$0.00014) | (\$1,883) | \$15,233 | (\$53,317) | (\$51,403) |
| May-18 | Estimate | 34,323,790 | 49.81\% | 17,097,505 | (\$0.00057) | (\$9,746) | 25,531,705 | 51.50\% | 13,148,458 | (\$0.00011) | (\$1,446) | 27,706,825 | 50.82\% | 14,080,518 | (\$0.00014) | (\$1,971) | \$13,320 | (\$49,648) | (\$49,492) |
| Jun-18 | Estimate | 37,131,538 | 58.16\% | 21,595,336 | (\$0.00057) | (\$12,309) | 27,563,219 | 54.51\% | 15,024,457 | (\$0.00011) | (\$1,653) | 31,217,663 | 49.18\% | 15,352,949 | (\$0.00014) | (\$2,149) | \$13,163 | (\$54,060) | (\$57,009) |
| Jul-18 | Estimate | 47,169,097 | 56.17\% | 26,493,809 | (\$0.00057) | (\$15,101) | 31,281,230 | 53.99\% | 16,890,244 | (\$0.00011) | (\$1,858) | 32,891,184 | 50.82\% | 16,715,192 | (\$0.00014) | (\$2,340) | \$16,111 | (\$61,454) | (\$64,642) |
| Total Aug-17 to Jul-18 |  | 504,383,952 |  | 251,601,857 |  | $(\$ 143,413)$ | 334,448,906 |  | 166,827,597 |  | (\$18,351) | 352,307,626 |  | 175,806,403 |  | (\$24,613) | \$173,336 | (\$653,717) | $(\$ 666,757)$ |

(1) Actual Per billing system.
(2) Detail of Unbilled Factors shown on page 5.

Unitil Energy Systems, Inc.
Detail of Class Unbilled Factors

Schedule LSM-1
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Detail of Unbilled Factors for Residential and Outdoor Lighting Classes for use in all classes except G2 demand and G1 (column b, Page 4)

|  | Billed <br> kWh |  | Direct <br> Estimate of <br> Unbilled kWh | Unbilled <br> $\mathrm{kWh} /$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Billed kWh |  |  |  |

Detail of Unbilled Factors for Regular General Class for use in G2 demand class (column g, Page 4)

|  | Billed kWh | Direct <br> Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Aug-15 | 34,683,885 | 15,585,079 | 44.93\% |
| Sep-15 | 33,054,348 | 15,591,674 | 47.17\% |
| Oct-15 | 26,635,662 | 13,159,015 | 49.40\% |
| Nov-15 | 24,909,928 | 13,448,411 | 53.99\% |
| Dec-15 | 26,508,746 | 12,967,673 | 48.92\% |
| Jan-16 | 28,998,717 | 14,107,976 | 48.65\% |
| Feb-16 | 29,846,820 | 13,372,231 | 44.80\% |
| Mar-16 | 28,170,456 | 12,711,059 | 45.12\% |
| Apr-16 | 26,886,172 | 11,539,601 | 42.92\% |

Detail of Unbilled Factors for Large General Class for use in G1 class (column I, Page 4)

|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Aug-15 | 33,456,531 | 15,033,572 | 44.93\% |
| Sep-15 | 33,623,423 | 15,860,105 | 47.17\% |
| Oct-15 | 28,903,562 | 14,279,443 | 49.40\% |
| Nov-15 | 27,878,010 | 15,050,824 | 53.99\% |
| Dec-15 | 27,665,788 | 13,533,680 | 48.92\% |
| Jan-16 | 27,997,237 | 13,620,752 | 48.65\% |
| Feb-16 | 29,556,063 | 13,241,964 | 44.80\% |
| Mar-16 | 28,508,137 | 12,863,428 | 45.12\% |
| Apr-16 | 28,553,210 | 12,255,098 | 42.92\% |

## UNITIL ENERGY SYSTEMS. INC.

 CALCULATION OF THE EXTERNAL DELIVERY CHARGE Effective August 1, 2017[^0]|  |  | (a) <br> Beginning Balance | (b) Total Costs | (c) Total Revenue | (d) <br> Ending <br> Balance Before $\begin{gathered} \text { Interest } \\ (\mathrm{a}+\mathrm{b}-\mathrm{c}) \\ \hline \end{gathered}$ | (e) <br> Average Monthly Balance $((a+d) / 2)$ | (f) <br> Interest Rate | (g) <br> Number of Days / Month | (h) <br> Computed Interest | (i) Ending Balance with Interest $(\mathrm{d}+\mathrm{h})$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aug-15 | Actual | $(\$ 718,790)(1)$ | \$2,639,857 | \$2,555,386 | $(\$ 634,319)$ | $(\$ 676,554)$ | 3.25\% | 31 | $(\$ 5,591)(2)$ | $(\$ 639,910)$ |
| Sep-15 | Actual | $(\$ 639,910)$ | \$2,705,130 | \$2,273,032 | $(\$ 207,813)$ | $(\$ 423,862)$ | 3.25\% | 30 | $(\$ 1,345)(3)$ | $(\$ 209,158)$ |
| Oct-15 | Actual | $(\$ 209,158)$ | \$1,885,345 | \$1,886,048 | (\$209,861) | $(\$ 209,510)$ | 3.25\% | 31 | (\$578) | $(\$ 210,439)$ |
| Nov-15 | Actual | $(\$ 210,439)$ | \$1,372,374 | \$1,916,313 | $(\$ 754,378)$ | $(\$ 482,409)$ | 3.25\% | 30 | $(\$ 1,289)$ | $(\$ 755,667)$ |
| Dec-15 | Actual | $(\$ 755,667)$ | \$2,299,640 | \$1,952,798 | $(\$ 408,825)$ | $(\$ 582,246)$ | 3.25\% | 31 | $(\$ 1,607)$ | $(\$ 410,432)$ |
| Jan-16 | Actual | $(\$ 410,432)$ | \$1,749,832 | \$2,330,663 | $(\$ 991,263)$ | $(\$ 700,848)$ | 3.25\% | 31 | $(\$ 1,929)$ | $(\$ 993,192)$ |
| Feb-16 | Actual | $(\$ 993,192)$ | \$2,132,259 | \$2,045,815 | $(\$ 906,748)$ | $(\$ 949,970)$ | 3.25\% | 29 | $(\$ 2,446)$ | $(\$ 909,195)$ |
| Mar-16 | Actual | $(\$ 909,195)$ | \$1,583,764 | \$2,044,859 | (\$1,370,290) | (\$1,139,742) | 3.25\% | 31 | $(\$ 3,137)$ | (\$1,373,427) |
| Apr-16 | Actual | (\$1,373,427) | \$1,879,251 | \$1,853,193 | (\$1,347,369) | (\$1,360,398) | 3.50\% | 30 | $(\$ 3,903)$ | (\$1,351,272) |
| May-16 | Actual | (\$1,813,490)(4) | \$2,125,817 | \$1,850,344 | (\$1,538,017) | $(\$ 1,675,754)$ | 3.50\% | 31 | $(\$ 4,968)$ | (\$1,542,985) |
| Jun-16 | Actual | (\$1,542,985) | \$2,552,408 | \$2,184,233 | (\$1,174,810) | $(\$ 1,358,897)$ | 3.50\% | 30 | $(\$ 3,898)$ | (\$1,178,708) |
| Jul-16 | Actual | (\$1,178,708) | \$3,097,806 | \$2,618,798 | $(\$ 699,700)$ | $(\$ 939,204)$ | 3.50\% | 31 | (\$2,784) | $(\$ 702,484)$ |
| Total Aug-15 to Jul-16 |  |  | \$26,023,482 | \$25,511,482 |  |  |  |  | $(\$ 33,476)$ |  |


|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Beginning Balance | Total Costs | Total Revenue | Ending Balance Before Interest $(a+b-c)$ | Average Monthly Balance ((a+d)/2) | Interest Rate | Number of Days / Month | Computed Interest | Ending Balance with Interest $(d+h)$ |
| Aug-16 | Actual | $(\$ 702,484)$ | \$2,975,024 | \$2,538,083 | (\$265,544) | (\$484,014) | 3.50\% | 31 | (\$1,435) | (\$266,979) |
| Sep-16 | Actual | $(\$ 266,979)$ | \$2,747,086 | \$2,174,580 | \$305,528 | \$19,275 | 3.50\% | 30 | \$55 | \$305,583 |
| Oct-16 | Actual | \$305,583 | \$1,670,837 | \$1,898,942 | \$77,477 | \$191,530 | 3.50\% | 31 | \$568 | \$78,045 |
| Nov-16 | Actual | \$78,045 | \$2,145,848 | \$1,920,900 | \$302,993 | \$190,519 | 3.50\% | 30 | \$547 | \$303,540 |
| Dec-16 | Actual | \$303,540 | \$2,425,802 | \$2,212,350 | \$516,991 | \$410,265 | 3.50\% | 31 | \$1,216 | \$518,207 |
| Jan-17 | Actual | \$518,207 | \$2,061,878 | \$2,253,272 | \$326,813 | \$422,510 | 3.50\% | 31 | \$1,256 | \$328,069 |
| Feb-17 | Actual | \$328,069 | \$2,111,037 | \$1,929,115 | \$509,991 | \$419,030 | 3.50\% | 28 | \$1,125 | \$511,116 |
| Mar-17 | Actual | \$511,116 | \$1,884,660 | \$2,157,958 | \$237,818 | \$374,467 | 3.50\% | 31 | \$1,113 | \$238,931 |
| Apr-17 | Actual | \$238,931 | \$1,733,812 | \$1,897,986 | \$74,757 | \$156,844 | 3.75\% | 30 | \$483 | \$75,240 |
| May-17 | Estimate | (\$473,790)(5) | \$2,427,202 | \$1,780,898 | \$172,514 | $(\$ 150,638)$ | 3.75\% | 31 | (\$480) | \$172,034 |
| Jun-17 | Estimate | \$172,034 | \$4,121,549 | \$2,219,002 | \$2,074,581 | \$1,123,308 | 3.75\% | 30 | \$3,462 | \$2,078,043 |
| Jul-17 | Estimate | \$2,078,043 | \$2,773,748 | \$2,556,441 | \$2,295,350 | \$2,186,697 | 4.00\% | 31 | \$7,429 | \$2,302,779 |
| Total Aug-16 to Jul-17 |  |  | \$29,078,481 | \$25,539,527 |  |  |  |  | \$15,340 |  |

(1) Includes VMP/REP reconciliation of (\$452,052), as filed in DE 15-082 on February 27, 2015, and as included in DE 15-244, UES's Annual EDC filing. The NHPUC approved UES's EDC filing on July 23, 2015 by Order No. 25,799.
(2) Includes (\$3,723.48) to adjust interest for VMP/REP balance, moved in August instead of May 2015.
(3) Includes (\$212.67) to adjust interest for trueup made to EDC Portion of the annual PUC Assessment.
(4) Includes VMP/REP reconciliation of (\$462,218), as filed in DE $16-276$ on March 1,2016
(5) Estimate includes VMP/REP reconciliation of (\$549,030), as filed in DE 17-033 on February 27, 2017.

|  |  | (a) <br> Beginning Balance | (b) Total Costs | (c) Total Revenue | (d) <br> Ending <br> Balance Before Interest ( $a+b-c$ ) | (e) <br> Average Monthly Balance ( $(a+d) / 2)$ | (f) <br> Interest Rate | (g) <br> Number of Days / Month | (h) <br> Computed Interest | (i) Ending Balance with Interest $(\mathrm{d}+\mathrm{h})$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aug-17 | Estimate | \$2,302,779 | \$3,231,520 | \$2,850,099 | \$2,684,200 | \$2,493,490 | 4.00\% | 31 | \$8,471 | \$2,692,671 |
| Sep-17 | Estimate | \$2,692,671 | \$2,635,647 | \$2,441,717 | \$2,886,601 | \$2,789,636 | 4.00\% | 30 | \$9,171 | \$2,895,772 |
| Oct-17 | Estimate | \$2,895,772 | \$1,834,631 | \$2,457,788 | \$2,272,615 | \$2,584,193 | 4.00\% | 31 | \$8,779 | \$2,281,394 |
| Nov-17 | Estimate | \$2,281,394 | \$2,234,569 | \$2,378,740 | \$2,137,224 | \$2,209,309 | 4.00\% | 30 | \$7,263 | \$2,144,487 |
| Dec-17 | Estimate | \$2,144,487 | \$2,474,937 | \$2,741,309 | \$1,878,115 | \$2,011,301 | 4.00\% | 31 | \$6,833 | \$1,884,948 |
| Jan-18 | Estimate | \$1,884,948 | \$2,210,523 | \$2,909,049 | \$1,186,422 | \$1,535,685 | 4.00\% | 31 | \$5,217 | \$1,191,639 |
| Feb-18 | Estimate | \$1,191,639 | \$2,385,346 | \$2,501,850 | \$1,075,136 | \$1,133,388 | 4.00\% | 28 | \$3,478 | \$1,078,614 |
| Mar-18 | Estimate | \$1,078,614 | \$1,983,160 | \$2,589,686 | \$472,087 | \$775,350 | 4.00\% | 31 | \$2,634 | \$474,721 |
| Apr-18 | Estimate | \$474,721 | \$2,056,740 | \$2,348,799 | \$182,662 | \$328,692 | 4.00\% | 30 | \$1,081 | \$183,743 |
| May-18 | Estimate | \$183,743 | \$2,348,252 | \$2,319,405 | \$212,590 | \$198,167 | 4.00\% | 31 | \$673 | \$213,263 |
| Jun-18 | Estimate | \$213,263 | \$2,855,375 | \$2,730,014 | \$338,624 | \$275,944 | 4.00\% | 30 | \$907 | \$339,532 |
| Jul-18 | Estimate | \$339,532 | \$2,812,701 | \$3,150,479 | \$1,754 | \$170,643 | 4.00\% | 31 | \$580 | \$2,334 |
| Total Aug-17 to Jul-18 |  |  | \$29,063,401 | \$31,418,934 |  |  |  |  | \$55,088 |  |

Unitil Energy Systems, Inc.
External Delivery Revenues

Schedule LSM-2
Page 4 of 6
(h)
(h)
(e)
(f)
(g)
)
Unbilled EDC $\begin{array}{ccc} & \text { Unbilled Factor } & \text { Unbilled kWh } \\ \text { Total Billed kWh (1) } & (2) & (\mathrm{a} \text { * b) }\end{array}$

| Aug-15 | Actual | 118,052,728 | 46.46\% | 54,843,047 | \$0.02131 | \$1,168,705 | $(\$ 978,710)$ | \$2,365,391 | \$2,555,386 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sep-15 | Actual | 114,610,029 | 40.91\% | 46,891,380 | \$0.02131 | \$999,255 | $(\$ 1,168,705)$ | \$2,442,483 | \$2,273,032 |
| Oct-15 | Actual | 89,853,566 | 50.68\% | 45,539,078 | \$0.02131 | \$970,438 | $(\$ 999,255)$ | \$1,914,866 | \$1,886,048 |
| Nov-15 | Actual | 86,512,214 | 56.58\% | 48,947,455 | \$0.02131 | \$1,043,070 | (\$970,438) | \$1,843,681 | \$1,916,313 |
| Dec-15 | Actual | 93,886,299 | 49.73\% | 46,692,806 | \$0.02131 | \$995,024 | (\$1,043,070) | \$2,000,845 | \$1,952,798 |
| Jan-16 | Actual | 103,593,190 | 50.64\% | 52,463,076 | \$0.02131 | \$1,117,988 | $(\$ 995,024)$ | \$2,207,698 | \$2,330,663 |
| Feb-16 | Actual | 103,915,861 | 42.87\% | 44,545,033 | \$0.02131 | \$949,255 | (\$1,117,988) | \$2,214,548 | \$2,045,815 |
| Mar-16 | Actual | 97,308,704 | 44.38\% | 43,187,736 | \$0.02131 | \$920,331 | $(\$ 949,255)$ | \$2,073,783 | \$2,044,859 |
| Apr-16 | Actual | 92,179,772 | 41.19\% | 37,966,341 | \$0.02131 | \$809,063 | (\$920,331) | \$1,964,461 | \$1,853,193 |
| May-16 | Actual | 83,961,211 | 48.63\% | 40,829,623 | \$0.02131 | \$870,079 | $(\$ 809,063)$ | \$1,789,327 | \$1,850,344 |
| Jun-16 | Actual | 96,229,313 | 48.94\% | 47,093,275 | \$0.02131 | \$1,003,558 | (\$870,079) | \$2,050,754 | \$2,184,233 |
| Jul-16 | Actual | 110,915,755 | 53.25\% | 59,066,903 | \$0.02131 | \$1,258,716 | (\$1,003,558) | \$2,363,640 | \$2,618,798 |
| Tota | to Jul-16 | 1,191,018,641 |  | 568,065,752 |  | \$12,105,481 | $(\$ 11,825,476)$ | \$25,231,477 | \$25,511,482 |

(1) Actual per billing system
(2) Detail of Unbilled Factors used in actuals for all classes shown on page 6.

|  |  | (a) | (b) Unbilled Factor | (c) <br> Unbilled kWh $(a * b)$ | $(\mathrm{d})$ EDC $(\$ / \mathrm{kWh})$ | (e) <br> Unbilled EDC Revenue $(c * d)$ | (f) <br> Reversal of prior month unbilled | (g) <br> Total Billed EDC Revenue | (h) <br> Total Revenue (e $+f+g)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aug-16 | Actual | 128,650,392 | 37.92\% | 48,790,335 | \$0.02144 | \$1,046,065 | (\$1,258,716) | \$2,750,734 | \$2,538,083 |
| Sep-16 | Actual | 106,000,116 | 41.71\% | 44,215,690 | \$0.02144 | \$947,984 | (\$1,046,065) | \$2,272,660 | \$2,174,580 |
| Oct-16 | Actual | 87,545,425 | 51.67\% | 45,238,283 | \$0.02144 | \$969,909 | $(\$ 947,984)$ | \$1,877,018 | \$1,898,942 |
| Nov-16 | Actual | 86,151,341 | 56.51\% | 48,680,766 | \$0.02144 | \$1,043,716 | (\$969,909) | \$1,847,093 | \$1,920,900 |
| Dec-16 | Actual | 95,481,077 | 59.06\% | 56,386,870 | \$0.02144 | \$1,208,934 | (\$1,043,716) | \$2,047,132 | \$2,212,350 |
| Jan-17 | Actual | 107,895,561 | 49.66\% | 53,583,570 | \$0.02144 | \$1,148,832 | (\$1,208,934) | \$2,313,375 | \$2,253,272 |
| Feb-17 | Actual | 97,802,542 | 46.79\% | 45,756,984 | \$0.02144 | \$981,030 | (\$1,148,832) | \$2,096,917 | \$1,929,115 |
| Mar-17 | Actual | 94,719,898 | 54.57\% | 51,687,231 | \$0.02144 | \$1,108,174 | $(\$ 981,030)$ | \$2,030,813 | \$2,157,958 |
| Apr-17 | Actual | 91,564,001 | 53.13\% | 48,647,892 | \$0.02144 | \$1,043,011 | (\$1,108,174) | \$1,963,149 | \$1,897,986 |
| May-17 | Estimate | 87,567,497 | 50.41\% | 44,144,658 | \$0.02144 | \$946,461 | (\$1,043,011) | \$1,877,447 | \$1,780,898 |
| Jun-17 | Estimate | 95,908,096 | 53.94\% | 51,734,802 | \$0.02144 | \$1,109,194 | $(\$ 946,461)$ | \$2,056,270 | \$2,219,002 |
| Jul-17 | Estimate | 111,211,558 | 53.74\% | 59,760,241 | \$0.02144 | \$1,281,260 | (\$1,109,194) | \$2,384,376 | \$2,556,441 |
| Tota | 6 to Jul-17 | 1,190,497,503 |  | 598,627,323 |  | \$12,834,570 | $(\$ 12,812,026)$ | \$25,516,984 | \$25,539,527 |

Unitil Energy Systems, Inc.
External Delivery Revenues


|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Aug-15 | 118,052,728 | 54,843,047 | 46.46\% |
| Sep-15 | 114,610,029 | 46,891,380 | 40.91\% |
| Oct-15 | 89,853,566 | 45,539,078 | 50.68\% |
| Nov-15 | 86,512,214 | 48,947,455 | 56.58\% |
| Dec-15 | 93,886,299 | 46,692,806 | 49.73\% |
| Jan-16 | 103,593,190 | 52,463,076 | 50.64\% |
| Feb-16 | 103,915,861 | 44,545,033 | 42.87\% |
| Mar-16 | 97,308,704 | 43,187,736 | 44.38\% |
| Apr-16 | 92,179,772 | 37,966,341 | 41.19\% |
| May-16 | 83,961,211 | 40,829,623 | 48.63\% |
| Jun-16 | 96,229,313 | 47,093,275 | 48.94\% |
| Jul-16 | 110,915,755 | 59,066,903 | 53.25\% |
| Aug-16 | 128,650,392 | 48,790,335 | 37.92\% |
| Sep-16 | 106,000,116 | 44,215,690 | 41.71\% |
| Oct-16 | 87,545,425 | 45,238,283 | 51.67\% |
| Nov-16 | 86,151,341 | 48,680,766 | 56.51\% |
| Dec-16 | 95,481,077 | 56,386,870 | 59.06\% |
| Jan-17 | 107,895,561 | 53,583,570 | 49.66\% |
| Feb-17 | 97,802,542 | 45,756,984 | 46.79\% |
| Mar-17 | 94,719,898 | 51,687,231 | 54.57\% |
| Apr-17 | 91,564,001 | 48,647,892 | 53.13\% |

NHPUC No. 3 - Electricity Delivery Unitil Energy Systems, Inc.

SeventeenthSixteenth Revised Page 65
Superseding SixteenthIssued in lieu of Fifteenth Revised Page 65

## CALCULATION OF THE STRANDED COST CHARGE

## Uniform per kWh Charge

1. (Over)/under Recovery - Beginning Balance August 1, 20176

| $(\$ 189,288)$ | $(\$ 402,468)$ |
| :---: | :---: |
| $(\$ 16,116)$ | $(\$ 269,100)$ |
| $(\$ 3,028)$ | $(\$ 8,418)$ |
| $(\$ 208,432)$ | $(\$ 679,986)$ |
| $\frac{1,185,546,760}{(\$ 0.00018)}$ | $\frac{1,191,465,060}{(\$ 0.00057)}$ |

Class D, D - Controlled Off Peak Water Heating, G2 - kWh meter, G2 - Quick Recovery Water Heating, G2 - Space Heating, G2 Controlled Off Peak Water Heating, OL
7. Stranded Cost Charge ( $\$ / \mathrm{kWh}$ ) (L.6)
(\$0.00018) (\$0.00057)

Class G2 (1)
8. Estimated G2 Demand Revenue (August 20176 - July 20187)

| $(\$ 48,568)$ | $(\$ 152,406)$ |
| :--- | :--- |
| $1,349,005$ | $1,333,442$ |
| $\mathbf{( \$ 0 . 0 4 )}$ | $\mathbf{( \$ 0 . 1 1 )}$ |

10. Stranded Cost Charge ( $\$ / \mathrm{kW}$ ) (L. $8 / \mathrm{L} .9$ )
(\$0.04)
(\$0.11)
11. G2 Energy Revenue (August 20176 - July 20187)
$\begin{array}{rr}(\$ 12,143) & (\$ 38,225) \\ 337,283,415 & 334,440,260\end{array}$
12. Estimated G2 Calendar Month Deliveries in kWh (August 20176-- July 20187)

337,283,415
$\frac{334,440,260}{\mathbf{( \$ 0 . 0 0 0 1 1 )}}$
13. Stranded Cost Charge ( $\$ / \mathrm{kWh}$ ) (L. $11 / \mathrm{L} .12$ )
(\$0.00004)
(\$0.00011)

## Class G1 (1)

14. Estimated G1 Demand Revenue (August 20176 - July 20187)

| $(\$ 47,697)$ | $(\$ 150,302)$ |
| :---: | :---: |
| $\frac{1,048,547}{(\$ 0.05)}$ | $\frac{1,045,750}{(\$ 0.14)}$ |
|  |  |
| $(\$ 16,130)$ | $(\$ 50,678)$ |
| $\frac{354,590,940}{(\$ 0.00005)}$ | $\frac{352,596,702}{\mathbf{( \$ 0 . 0 0 0 1 4 )}}$ |

(1) Demand and energy calculated based on ratio of demand and energy revenue under current rates.

Authorized by NHPUC Order No. 25,928 in Case No. DE 176-668, dated July 27, 2016

Issued: June 16, 20176
Effective: August 1, 20176

Issued By: Mark H. Collin Sr. Vice President

## CALCULATION OF THE EXTERNAL DELIVERY CHARGE

| 1. (Over)/under Recovery - Beginning Balance August 1, 20176 | (\$745,296) | \$2,302,779 |
| :---: | :---: | :---: |
| 2. Estimated Total Costs (August 20176 - July 20187) | \$26,164,782 | \$29,063,401 |
| 3. Estimated Interest (August 20176 - July 20187) | (\$6,875) | \$55,088 |
| 4. Costs to be Recovered (L. $1+\mathrm{L} .2+\mathrm{L} .3)$ | \$25,412,611 | \$31,421,268 |
| 5. Estimated Calendar Month Deliveries in kWh (August 20176 - July 20187) | 1,185,546,760 | 1,191,465,060 |
| 6. External Delivery Charge (\$/kWh) (L. $4 / \mathrm{L} .5$ ) | \$0.02144 | \$0.02637 |

Authorized by NHPUC Order No. 25,928 in Case No. DE 1716-668, dated July 27, 2016

Issued: June 16, 2017Joly 12, 2016
Effective: August 1, 20176

Issued By: Mark H. Collin
Sr. Vice President

SUMMARY OF DELIVERY SERVICE RATES (Includes Electricity Consumption Tax)

The effective rates listed below include an Electricity Consumption Tax, assessed in accordance with NH Statute RSA Chapter 83-E.
This tax, collected on behalf of the State of NH by each electric utility, is based on kWh consumed.
Each bill rendered for electric delivery service shall be calculated through the application of the effective rates as listed below.

(1) Includes low-income portion of $\$ 0.00150$ per kWh , energy efficiency portion of $\$ 0.00198$ per kWh and lost base revenue portion of $\$ 0.00009$ per kW

* Authorized by NHPUC Order No. 26,007 in Case No. DE 16-384, dated April 20, 2017 ** Authorized by NHPUC Order No. 25,928 in Case No. DE 176-668, dated July 27, 2016 *** Authorized by NHPUC Order No. 25,351 in Case No. DE 11-277, dated April 24, 2012 **** Authorized by NHPUC Order No. 25,976 in Case No. DE 14-216, dated December 23, 2016


## SUMMARY OF DELIVERY SERVICE RATES (Includes Electricity Consumption Tax) (continued)



Luminaire Charges

| Lamp Size |  |
| :---: | :---: |
| Nominal | Lumen |
| Watts | (Approx. |


| All-Night Service | Midnight Service |
| :---: | :---: |
| Monthly | Monthly |


| Description | Price Per Luminaire |  |
| :---: | :---: | :---: |
| Per Mo. | $\underline{\text { Per Year }}$ |  |
| Mercury Vapor Street | $\$ 12.96$ | $\$ 155.52$ |
| Mercury Vapor Street | $\$ 15.37$ | $\$ 184.44$ |
| Mercury Vapor Street | $\$ 17.42$ | $\$ 209.04$ |
| Mercury Vapor Street | $\$ 20.75$ | $\$ 249.00$ |
| Mercury Vapor Street | $\$ 41.19$ | $\$ 494.28$ |
| Mercury Vapor Flood | $\$ 18.56$ | $\$ 222.72$ |
| Mercury Vapor Flood | $\$ 22.21$ | $\$ 266.52$ |
| Mercury Vapor Flood | $\$ 36.80$ | $\$ 441.60$ |
| Mercury Vapor Power Bracket | $\$ 13.09$ | $\$ 157.08$ |
| Mercury Vapor Power Bracket | $\$ 14.52$ | $\$ 174.24$ |
| Sodium Vapor Street | $\$ 13.20$ | $\$ 158.40$ |
| Sodium Vapor Street | $\$ 14.85$ | $\$ 178.20$ |
| Sodium Vapor Street | $\$ 14.92$ | $\$ 179.04$ |
| Sodium Vapor Street | $\$ 18.68$ | $\$ 224.16$ |
| Sodium Vapor Street | $\$ 23.55$ | $\$ 282.60$ |
| Sodium Vapor Street | $\$ 40.67$ | $\$ 488.04$ |
| Sodium Vapor Flood | $\$ 17.19$ | $\$ 206.28$ |
| Sodium Vapor Flood | $\$ 20.27$ | $\$ 243.24$ |
| Sodium Vapor Flood | $\$ 23.02$ | $\$ 276.24$ |
| Sodium Vapor Flood | $\$ 41.03$ | $\$ 492.36$ |
| Sodium Vapor Power Bracket | $\$ 12.21$ | $\$ 146.52$ |
| Sodium Vapor Power Bracket | $\$ 13.71$ | $\$ 164.52$ |
| Metal Halide Street | $\$ 19.44$ | $\$ 233.28$ |
| Metal Halide Street | $\$ 21.13$ | $\$ 253.56$ |
| Metal Halide Street | $\$ 21.92$ | $\$ 263.04$ |
| Metal Halide Flood | $\$ 22.45$ | $\$ 269.40$ |
| Metal Halide Flood | $\$ 24.24$ | $\$ 290.88$ |
| Metal Halide Flood | $\$ 24.28$ | $\$ 291.36$ |
| Metal Halide Flood | $\$ 31.46$ | $\$ 377.52$ |
| Metal Halide Power Bracket | $\$ 18.19$ | $\$ 218.28$ |
| Metal Halide Power Bracket | $\$ 19.34$ | $\$ 232.08$ |
| Metal Halide Power Bracket | $\$ 20.67$ | $\$ 248.04$ |
| LED Area Light Fixture | $\$ 12.85$ | $\$ 154.20$ |
| LED Area Light Fixture | $\$ 12.89$ | $\$ 154.68$ |
| LED Cobra Head Fixture | $\$ 12.80$ | $\$ 153.60$ |
| LED Cobra Head Fixture | $\$ 12.98$ | $\$ 155.76$ |
| LED Cobra Head Fixture | $\$ 13.04$ | $\$ 156.48$ |
| LED Cobra Head Fixture | $\$ 13.29$ | $\$ 159.48$ |
| LED Flood Light Fixture | $\$ 157.08$ |  |
| LED Flood Light Fixture | $\$ 39.60$ |  |
| LED Flood Light Fixture |  |  |
| Man |  |  |

(1) Includes low-income portion of $\$ 0.00150$ per kWh, energy efficiency portion of $\$ 0.00198$ per kWh and lost base revenue portion of $\$ 0.00009$ per kWh .

> * Authorized by NHPUC Order No. 26,007 in Case No. DE 16-384, dated April 20, 2017
> ** Authorized by NHPUC Order No. 25,928 in Case No. DE 176-668, dated July 27, 2016
> *** Authorized by NHPUC Order No. 25,351 in Case No. DE 11-277, dated April 24, 2012
> **** Authorized by NHPUC Order No. 25,976 in Case No. DE 14-216, dated December 23, 2016

NHPUC No. 3 - Electricity Delivery Unitil Energy Systems, Inc.

Forty-FourthThird Revised Page 6 Superseding Forty-ThirdSecond Revised Page 6

## SUMMARY OF LOW-INCOME

 ELECTRIC ASSISTANCE PROGRAM DISCOUNTSLow-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

|  |  |  |  | LI-EAP discoumt Delivery Only; Excludes Supply | LI-EAP discount Delivery Only; Excludes Supply | LI-EAP discount Fixed Default Service Supply Only | LI-EAP discountVariable Default ServiceSupply Only |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 (4) | Percentage of Federal Poverty Guidelines N/A | Discount (5) N/A | Blocks | Imn-Nov 2017 (1) | Aug-Nov 2017 (1) | $\begin{aligned} & \text { Jun-Nov } 2017 \text { (2) } \\ & \text { Aug-Nov } 2017 \text { (2) } \end{aligned}$ | Jimer-17 (3) | Stl-17(3) | Aug-17 (3) | Sep-17 (3) | Oct-17 (3) | Nov-17 (3) |
| 2 | 151-200 | 8\% | Customer Charge <br> First 750 kWh <br> Excess 750 kWh | $\begin{gathered} (\$ 1.22) \\ (\$ 0.00504) \\ \$ 0.00000 \\ \hline \end{gathered}$ | $(\$ 1.22)$ $(\$ 0.00541)$ $\$ 0.00000$ | $\begin{aligned} & (\$ 0.00631) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.00617) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.00616) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.00630) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.00638) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.00631) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.00656) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ |
| $\begin{aligned} & 3 \\ & \text { O} \\ & \text { Nô } \end{aligned}$ | 126-150 | 22\% | Customer Charge <br> First 750 kWh <br> Excess 750 kWh | $\begin{gathered} (\$ 3.35) \\ (\$ 0.01387) \\ \$ 0.00000 \end{gathered}$ | $\begin{gathered} \quad(\$ 3.35) \\ \\ (\$ 0.01487) \\ \$ 0.00000 \end{gathered}$ | $\begin{aligned} & (\$ 0.01735) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.01697) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.01694) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.01733) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.01754) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.01735) \\ & \$ 0.00000 \end{aligned}$ | $\begin{gathered} (\$ 0.01805) \\ \$ 0.00000 \end{gathered}$ |
| 4 | 101-125 | 36\% | Customer Charge <br> First 750 kWh <br> Excess 750 kWh | $\begin{gathered} (\$ 5.49) \\ (\$ 0.02269) \\ \$ 0.00000 \end{gathered}$ | $\begin{gathered} (\$ 5.49) \\ \\ (\$ 0.02433) \\ \$ 0.00000 \end{gathered}$ | $\begin{aligned} & (\$ 0.02839) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.02777) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.02772) \\ & \$ 0.00000 \end{aligned}$ | $\begin{gathered} (\$ 0.02835) \\ \$ 0.00000 \\ \hline \end{gathered}$ | $\begin{gathered} (\$ 0.02870) \\ \$ 0.00000 \\ \hline \end{gathered}$ | $\begin{aligned} & (\$ 0.02839) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.02953) \\ & \$ 0.00000 \end{aligned}$ |
| 5 | 76-100 | 52\% | Customer Charge <br> First 750 kWh <br> Excess 750 kWh | $\begin{gathered} (\$ 7.92) \\ (\$ 0.03278) \\ \$ 0.00000 \\ \hline \end{gathered}$ | $$ | $\begin{aligned} & (\$ 0.04101) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.04011) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.04004) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.04095) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.04145) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.04100) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.04266) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ |
| 6 | 0-75 | 76\% | Customer Charge <br> First 750 kWh <br> Excess 750 kWh | $\begin{aligned} & (\$ 11.58) \\ & (\$ 0.04791) \\ & \$ 0.00000 \end{aligned}$ | $\begin{gathered} (\$ 11.58) \\ (\$ 0.05136) \\ \$ 0.00000 \end{gathered}$ | $\begin{gathered} (\$ 0.05993) \\ \$ 0.00000 \end{gathered}$ | $\begin{aligned} & (\$ 0.05863) \\ & \$ 0.00000 \end{aligned}$ | (\$0.05852) $\$ 0.00000$ | $\begin{aligned} & (\$ 0.05985) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.06059) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.05993) \\ & \$ 0.00000 \end{aligned}$ | $\begin{gathered} (\$ 0.06234) \\ \$ 0.00000 \end{gathered}$ |

 Customers taking default service from the Company would receive these discounts plus the appropriate discount applicable to default service supply.
(2) Discount calculated using Non-G1 class (Residential) Fixed Default Service Rate multiplied by the appropriate discount. These figures exclude delivery.
(3) Discount calculated using Non-G1 class (Residential) Variable Default Service Rate, for the applicable month, multiplied by the appropriate discount. These figures exclude delivery.
(4) Tier 1 was eliminated by Order No. 25,200 in DE 10-192 dated March 4, 2011
(5) Discounts effective July 1, 2016 in accordance with Order No. 25-901 in DE 14-078.

Authorized by NHPUC Order No. 26,004-in Case No. DE 17- 038 , dated April 10, 2017

Unitil Energy Systems, Inc.
Typical Bill Impacts by Rate Component
Residential Rate D 650 kWh Bill

| Rate Components | $6 / 1 / 2017$ <br> Current Rate | $8 / 1 / 2017$ <br> As Revised | Difference | Current Bill* | As Revised Bill* | Difference | $\begin{gathered} \% \\ \text { Difference to } \\ \text { Total Bill } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Charge | \$15.24 | \$15.24 | \$0.00 | \$15.24 | \$15.24 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.03682 | \$0.03682 | \$0.00000 | \$23.93 | \$23.93 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 | \$13.94 | \$17.14 | \$3.20 | 3.0\% |
| Stranded Cost Charge | (\$0.00018) | (\$0.00057) | (\$0.00039) | (\$0.12) | (\$0.37) | (\$0.25) | (0.2\%) |
| Storm Recovery Adj. | \$0.00139 | \$0.00139 | \$0.00000 | \$0.90 | \$0.90 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 | \$2.32 | \$2.32 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.07886 | \$0.07886 | \$0.00000 | \$51.26 | \$51.26 | \$0.00 | 0.0\% |
| Total kWh Charges | \$0.14190 | \$0.14644 | \$0.00454 |  |  |  |  |
| Total Bill |  |  |  | \$107.48 | \$110.43 | \$2.95 | 2.7\% |


| Rate Components | Regular General G2 Demand, $11 \mathrm{kW}, \mathrm{2,800} \mathrm{kWh} \mathrm{Typical} \mathrm{Bill}$ |  |  |  | As Revised Bill* | Difference | $\begin{gathered} \% \\ \text { Difference to } \\ \text { Total Bill } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/1/2017 <br> Current Rate | 8/1/2017 <br> As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$27.43 | \$27.43 | \$0.00 | \$27.43 | \$27.43 | \$0.00 | 0.0\% |
|  | All kW | All kW |  |  |  |  |  |
| Distribution Charge | \$10.35 | \$10.35 | \$0.00 | \$113.85 | \$113.85 | \$0.00 | 0.0\% |
| Stranded Cost Charge | (\$0.04) | (\$0.11) | (\$0.07) | (\$0.44) | (\$1.21) | (\$0.77) | (0.2\%) |
| Total kW Charges | \$10.31 | \$10.24 | (\$0.07) | \$113.41 | \$112.64 | (\$0.77) | (0.2\%) |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.00116 | \$0.00116 | \$0.00000 | \$3.25 | \$3.25 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 | \$60.03 | \$73.84 | \$13.80 | 3.2\% |
| Stranded Cost Charge | (\$0.00004) | (\$0.00011) | (\$0.00007) | (\$0.11) | (\$0.31) | (\$0.20) | (0.0\%) |
| Storm Recovery Adj. | \$0.00139 | \$0.00139 | \$0.00000 | \$3.89 | \$3.89 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 | \$10.00 | \$10.00 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.07556 | \$0.07556 | \$0.00000 | \$211.57 | \$211.57 | \$0.00 | 0.0\% |
| Total kWh Charges | \$0.10308 | \$0.10794 | \$0.00486 | \$288.62 | \$302.23 | \$13.61 | 3.2\% |
| Total Bill |  |  |  | \$429.46 | \$442.30 | \$12.84 | 3.0\% |

* Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc.
Typical Bill Impacts by Rate Component

| Rate Components | $6 / 1 / 2017$ <br> Current Rate | 8/1/2017 |  |  | As Revised Bill* | Difference | \% <br> Difference to Total Bill |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$9.14 | \$9.14 | \$0.00 | \$9.14 | \$9.14 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.03265 | \$0.03265 | \$0.00000 | \$54.20 | \$54.20 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 | \$35.59 | \$43.77 | \$8.18 | 3.5\% |
| Stranded Cost Charge | (\$0.00018) | (\$0.00057) | (\$0.00039) | (\$0.30) | (\$0.95) | (\$0.65) | (0.3\%) |
| Storm Recovery Adj. | \$0.00139 | \$0.00139 | \$0.00000 | \$2.31 | \$2.31 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 | \$5.93 | \$5.93 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.07556 | \$0.07556 | \$0.00000 | \$125.43 | \$125.43 | \$0.00 | 0.0\% |
| Total kWh Charges | \$0.13443 | \$0.13897 | \$0.00454 | \$223.15 | \$230.69 | \$7.54 | 3.2\% |
| Total Bill |  |  |  | \$232.29 | \$239.83 | \$7.54 | 3.2\% |


| Rate Components | Regular General G2 kWh Meter 115 kWh Typical Bill |  |  |  | $\underline{\text { As Revised Bill* }}$ | Difference | \% <br> Difference to Total Bill |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/1/2017 | 8/1/2017 |  |  |  |  |  |
|  | Current Rate | As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$17.27 | \$17.27 | \$0.00 | \$17.27 | \$17.27 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.01556 | \$0.01556 | \$0.00000 | \$1.79 | \$1.79 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 | \$2.47 | \$3.03 | \$0.57 | 1.8\% |
| Stranded Cost Charge | (\$0.00018) | (\$0.00057) | (\$0.00039) | (\$0.02) | (\$0.07) | (\$0.04) | (0.1\%) |
| Storm Recovery Adj. | \$0.00139 | \$0.00139 | \$0.00000 | \$0.16 | \$0.16 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 | \$0.41 | \$0.41 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.07556 | \$0.07556 | \$0.00000 | \$8.69 | \$8.69 | \$0.00 | 0.0\% |
| Total kWh Charges | \$0.11734 | \$0.12188 | \$0.00454 | \$13.49 | \$14.02 | \$0.52 | 1.7\% |
| Total Bill |  |  |  | \$30.76 | \$31.29 | \$0.52 | 1.7\% |

* Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

| Rate Components | Large General - G1 $550 \mathrm{kVa}, 200,000 \mathrm{kWh}$ Typical Bill |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/1/2017 | 8/1/2017 |  |  |  |  | \% |
|  | Current Rate | As Revised | Difference | Current Bill* | As Revised Bill* | Difference | Difference <br> to Total Bill |
| Customer Charge | \$152.40 | \$152.40 | \$0.00 | \$152.40 | \$152.40 | \$0.00 | 0.0\% |
|  | All kVa | All kVa |  |  |  |  |  |
| Distribution Charge | \$7.42 | \$7.42 | \$0.00 | \$4,081.00 | \$4,081.00 | \$0.00 | 0.0\% |
| Stranded Cost Charge | (\$0.05) | (\$0.14) | (\$0.09) | (\$27.50) | (\$77.00) | (\$49.50) | (0.2\%) |
| \% ${ }_{\text {¢ }}^{\text {Otal }}$ kVa Charges | \$7.37 | \$7.28 | (\$0.09) | \$4,053.50 | \$4,004.00 | (\$49.50) | (0.2\%) |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.00116 | \$0.00116 | \$0.00000 | \$232.00 | \$232.00 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 | \$4,288.00 | \$5,274.00 | \$986.00 | 4.3\% |
| Stranded Cost Charge | (\$0.00005) | (\$0.00014) | (\$0.00009) | (\$10.00) | (\$28.00) | (\$18.00) | (0.1\%) |
| Storm Recovery Adj. | \$0.00139 | \$0.00139 | \$0.00000 | \$278.00 | \$278.00 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 | \$714.00 | \$714.00 | \$0.00 | 0.0\% |
| Default Service Charge ** | \$0.06687 | \$0.06687 | \$0.00000 | \$13,374.00 | \$13,374.00 | \$0.00 | 0.0\% |
| Total kWh Charges | \$0.09438 | \$0.09922 | \$0.00484 | \$18,876.00 | \$19,844.00 | \$968.00 | 4.2\% |
| Total Bill |  |  |  | \$23,081.90 | \$24,000.40 | \$918.50 | 4.0\% |

* Impacts do not include the Electricity Consumption Tax.
** Default Service Charge for the G1 class is determined monthly. For purposes of this comparison, the rate is unchanged.

Unitil Energy Systems, Inc.
Typical Bill Impacts for Residential Rate Class based on Mean and Median Usage
Residential Rate D 612 kWh Bill - Mean Use*

| Residential Rate D 612 kWh Bill - Mean Use* |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Residential Rate D 504 kWh Bill - Median Use*

| Rate Components | 4/1/2017 | 6/1/2017 |  |  | As Revised Bill** | Difference | $\begin{gathered} \% \\ \text { Difference } \\ \text { to Total Bill } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As Revised | Difference | $\frac{\text { Current }}{\underline{\underline{B i l l * *}}}$ |  |  |  |
| Customer Charge | \$15.24 | \$15.24 | \$0.00 | \$15.24 | \$15.24 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.03682 | \$0.03682 | \$0.00000 | \$18.56 | \$18.56 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 | \$10.81 | \$13.29 | \$2.48 | 2.4\% |
| Stranded Cost Charge | (\$0.00018) | (\$0.00057) | (\$0.00039) | (\$0.09) | (\$0.29) | (\$0.20) | (0.2\%) |
| Storm Recovery Adj. | \$0.00139 | \$0.00139 | \$0.00000 | \$0.70 | \$0.70 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 | \$1.80 | \$1.80 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.07886 | \$0.07886 | \$0.00000 | \$39.75 | \$39.75 | \$0.00 | 0.0\% |
| Total kWh Charges | \$0.14190 | \$0.14644 | \$0.00454 |  |  |  |  |
| Total Bill |  |  |  | \$86.76 | \$89.05 | \$2.29 | 2.6\% |

* Based on billing period March 2016 through February 2017.
** Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc.
Average Class Bill Impacts
Due to Proposed Rate Changes Effective August 1, 2017

| (A) | (B) <br> Annual Number of Customers (luminaires for Outdoor Lighting) | (C) | (D) | (E) | (F) | (G) | (H) <br> Estimated Annual <br> Revenue \$ Under Proposed Rates | (I) <br> Proposed Net Change Revenue \$ | (J) <br> \% Change <br>  <br> EDC Revenue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Annual | Annual | Proposed | Proposed | Estimated Annual |  |  |  |
|  |  | kWh | kW/kVA | SCC | EDC | Revenue \$ Under |  |  |  |
| Class of Service |  | Sales | Sales | Change \$ | Change \$ | Present Rates |  |  |  |
| Residential | 785,306 | 497,875,828 | n/a | (\$194,172) | \$2,454,528 | \$82,616,647 | \$84,877,003 | \$2,260,356 | 2.7\% |
| General Service | 131,872 | 354,161,409 | 1,348,556 | $(\$ 138,123)$ | \$1,746,016 | \$54,074,977 | \$55,682,870 | \$1,607,893 | 3.0\% |
| Large General Service | 1,878 | 353,924,392 | 1,022,850 | $(\$ 138,031)$ | \$1,744,847 | \$40,993,164 | \$42,599,981 | \$1,606,817 | 3.9\% |
| \&్టutdoor Lighting | 110,850 | 8,241,454 | n/a | $(\$ 3,214)$ | \$40,630 | \$2,678,183 | \$2,715,599 | \$37,416 | 1.4\% |
| Total | 1,029,906 | 1,214,203,082 |  | $(\$ 473,539)$ | \$5,986,021 | \$180,362,972 | \$185,875,454 | \$5,512,482 | 3.1\% |

(B), (C), (D) Test year billing determinants in DE 16-384.
(E) and (F) Difference in proposed rate and current rate, times the billing determinants shown in Column (C).
(G) Based on current rates times billing determinants shown in Columns (B), (C) and (D).
(H) Sum of Columns (E) through (G)
(I) Column (H) minus Column (G)
(J) Column (E) + Column (F) divided by Column (G)



| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - June 1, 2017 vs. August 1, 2017 Impacts do NOT include the Electricity Consumption Tax Impact on G2 kWh Meter Rate Customers |  |  |  |
| :---: | :---: | :---: | :---: |
| Average Total Bill | Total Bill |  | \% |
| Monthly Using Rates | Using Rates | Total | Total |
| kWh 6/1/2017 | 8/1/2017 | Difference | Difference |
| 15 \$19.03 | \$19.10 | \$0.07 | 0.4\% |
| 75 \$26.07 | \$26.41 | \$0.34 | 1.3\% |
| 150 \$34.87 | \$35.55 | \$0.68 | 2.0\% |
| 250 \$46.61 | \$47.74 | \$1.13 | 2.4\% |
| 350 \$58.34 | \$59.93 | \$1.59 | 2.7\% |
| 450 \$70.07 | \$72.12 | \$2.04 | 2.9\% |
| 550 \$81.81 | \$84.30 | \$2.50 | 3.1\% |
| 650 \$93.54 | \$96.49 | \$2.95 | 3.2\% |
| 750 \$105.28 | \$108.68 | \$3.41 | 3.2\% |
| $900 \quad \$ 122.88$ | \$126.96 | \$4.09 | 3.3\% |
|  |  |  |  |
|  |  |  |  |
| kWh Meter Customer Charge | Rates - Effective June 1, 2017 | Rates - Proposed August 1, 2017 | Difference |
|  | \$17.27 | \$17.27 | \$0.00 |
|  | All kWh | All kWh | All kWh |
| Distribution Charge | \$0.01556 | \$0.01556 | \$0.00000 |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 |
| Stranded Cost Charge | (\$0.00018) | (\$0.00057) | (\$0.00039) |
| Storm Recovery Adjustment Factor | \$0.00139 | \$0.00139 | \$0.00000 |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 |
| Default Service Charge | \$0.07556 | \$0.07556 | \$0.00000 |
| TOTAL | \$0.11734 | \$0.12188 | \$0.00454 |


| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - June 1, 2017 vs. August 1, 2017 Impacts do NOT include the Electricity Consumption Tax Impact on G2 QRWH and SH Rate Customers |  |  |  |
| :---: | :---: | :---: | :---: |
| Total Bill | Total Bill |  | \% |
| Average Using Rates | Using Rates | Total | Total |
| kWh 6/1/2017 | 8/1/2017 | Difference | Difference |
| 100 \$22.58 | \$23.04 | \$0.45 | 2.0\% |
| 200 \$36.03 | \$36.93 | \$0.91 | 2.5\% |
| 300 \$49.47 | \$50.83 | \$1.36 | 2.8\% |
| 400 \$62.91 | \$64.73 | \$1.82 | 2.9\% |
| 500 \$76.36 | \$78.63 | \$2.27 | 3.0\% |
| 750 \$109.96 | \$113.37 | \$3.41 | 3.1\% |
| 1,000 \$143.57 | \$148.11 | \$4.54 | 3.2\% |
| 1,500 \$210.79 | \$217.60 | \$6.81 | 3.2\% |
| 2,000 \$278.00 | \$287.08 | \$9.08 | 3.3\% |
| 2,500 \$345.22 | \$356.57 | \$11.35 | 3.3\% |
|  |  |  |  |
|  | Rates - Effective June 1, 2017 | Rates - Proposed August 1, 2017 | Difference |
| Customer Charge | \$9.14 | \$9.14 | \$0.00 |
| Distribution Charge | All kWh | All kWh | All kWh |
|  | \$0.03265 | \$0.03265 | \$0.00000 |
| External Delivery Charge | \$0.02144 | \$0.02637 | \$0.00493 |
| Stranded Cost Charge | (\$0.00018) | (\$0.00057) | (\$0.00039) |
| Storm Recovery Adjustment Factor | \$0.00139 | \$0.00139 | \$0.00000 |
| System Benefits Charge | \$0.00357 | \$0.00357 | \$0.00000 |
| Default Service Charge | \$0.07556 | \$0.07556 | \$0.00000 |
| TOTAL | \$0.13443 | \$0.13897 | \$0.00454 |



| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - June 1, 2017 vs. August 1, 2017 Impacts do NOT include the Electricity Consumption Tax Impact on OL Rate Customers * |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nominal Watts | Lumens | Type | Average Monthly kWh | Total Bill Using Rates 6/1/2017 | Total Bill Using Rates 8/1/2017 | Total Difference | \% <br> Total Difference |
| Mercury Vapor: |  |  |  |  |  |  |  |  |
| 1 | 100 | 3,500 | ST | 40 | \$17.08 | \$17.26 | \$0.18 | 1.1\% |
| 2 | 175 | 7,000 | ST | 67 | \$22.27 | \$22.57 | \$0.30 | 1.4\% |
| 3 | 250 | 11,000 | ST | 95 | \$27.20 | \$27.63 | \$0.43 | 1.6\% |
| 4 | 400 | 20,000 | ST | 154 | \$36.60 | \$37.30 | \$0.70 | 1.9\% |
| 5 | 1,000 | 60,000 | ST | 388 | \$81.13 | \$82.89 | \$1.76 | 2.2\% |
| 6 | 250 | 11,000 | FL | 95 | \$28.34 | \$28.77 | \$0.43 | 1.5\% |
| 7 | 400 | 20,000 | FL | 154 | \$38.06 | \$38.76 | \$0.70 | 1.8\% |
| 8 | 1,000 | 60,000 | FL | 388 | \$76.74 | \$78.50 | \$1.76 | 2.3\% |
| 9 | 100 | 3,500 | PB | 40 | \$17.21 | \$17.39 | \$0.18 | 1.1\% |
| 10 | 175 | 7,000 | PB | 67 | \$21.42 | \$21.72 | \$0.30 | 1.4\% |
| High Pressure Sodium: |  |  |  |  |  |  |  |  |
| 11 | 50 | 4,000 | ST | 21 | \$15.36 | \$15.46 | \$0.10 | 0.6\% |
| 12 | 100 | 9,500 | ST | 43 | \$19.28 | \$19.47 | \$0.20 | 1.0\% |
| 13 | 150 | 16,000 | ST | 60 | \$21.10 | \$21.37 | \$0.27 | 1.3\% |
| 14 | 250 | 30,000 | ST | 101 | \$29.08 | \$29.54 | \$0.46 | 1.6\% |
| 15 | 400 | 50,000 | ST | 161 | \$40.12 | \$40.85 | \$0.73 | 1.8\% |
| 16 | 1,000 | 140,000 | ST | 398 | \$81.64 | \$83.45 | \$1.81 | 2.2\% |
| 17 | 150 | 16,000 | FL | 60 | \$23.37 | \$23.64 | \$0.27 | 1.2\% |
| 18 | 250 | 30,000 | FL | 101 | \$30.67 | \$31.13 | \$0.46 | 1.5\% |
| 19 | 400 | 50,000 | FL | 161 | \$39.59 | \$40.32 | \$0.73 | 1.8\% |
| 20 | 1,000 | 140,000 | FL | 398 | \$82.00 | \$83.81 | \$1.81 | 2.2\% |
| 21 | 50 | 4,000 | PB | 21 | \$14.37 | \$14.47 | \$0.10 | 0.7\% |
| 22 | 100 | 95,000 | PB | 43 | \$18.14 | \$18.33 | \$0.20 | 1.1\% |
| Metal Halide: |  |  |  |  |  |  |  |  |
| 23 | 175 | 8,800 | ST | 66 | \$26.23 | \$26.53 | \$0.30 | 1.1\% |
| 24 | 250 | 13,500 | ST | 92 | \$30.60 | \$31.02 | \$0.42 | 1.4\% |
| 25 | 400 | 23,500 | ST | 148 | \$37.16 | \$37.83 | \$0.67 | 1.8\% |
| 26 | 175 | 8,800 | FL | 66 | \$29.24 | \$29.54 | \$0.30 | 1.0\% |
| 27 | 250 | 13,500 | FL | 92 | \$33.71 | \$34.13 | \$0.42 | 1.2\% |
| 28 | 400 | 23,500 | FL | 148 | \$39.52 | \$40.19 | \$0.67 | 1.7\% |
| 29 | 175 | 8,800 | PB | 66 | \$24.98 | \$25.28 | \$0.30 | 1.2\% |
| 30 | 250 | 13,500 | PB | 92 | \$28.81 | \$29.23 | \$0.42 | 1.4\% |
| 31 | 400 | 23,500 | PB | 148 | \$35.91 | \$36.58 | \$0.67 | 1.9\% |
| Luminaire Charges For Year Round Service: |  |  |  |  |  |  |  |  |
| Rates - Effective June 1, 2017 |  |  |  |  |  |  |  |  |
|  |  | Mercury Vapor Rate/Mo. |  | Sodium Vapor Rate/Mo. |  | Metal Halide Rate/Mo. |  |  |
| Customer Charge | \$0.00 |  | \$12.96 | 11 | \$13.20 | 23 | \$19.44 |  |
|  |  |  | \$15.37 | 12 | \$14.85 | 24 | \$21.13 |  |
|  | All kWh |  | \$17.42 | 13 | \$14.92 | 25 | \$21.92 |  |
| Distribution Charge | \$0.00116 |  | \$20.75 | 14 | \$18.68 | 26 | \$22.45 |  |
| External Delivery Charge | \$0.02144 |  | \$41.19 | 15 | \$23.55 | 27 | \$24.24 |  |
| Stranded Cost Charge | (\$0.00018) |  | \$18.56 | 16 | \$40.67 | 28 | \$24.28 |  |
| Storm Recovery Adj. Factor | \$0.00139 |  | \$22.21 | 17 | \$17.19 | 29 | \$18.19 |  |
| System Benefits Charge | \$0.00357 |  | \$36.80 | 18 | \$20.27 | 30 | \$19.34 |  |
| Default Service Charge | \$0.07556 |  | \$13.09 | 19 | \$23.02 | 31 | \$20.67 |  |
|  |  |  | \$14.52 | 20 | \$41.03 |  |  |  |
| total | \$0.10294 |  |  | 21 | \$12.21 |  |  |  |
|  |  |  |  | 22 | \$13.71 |  |  |  |
| Rates - Proposed August 1, 2017 |  |  |  |  |  |  |  |  |
|  |  | Mercury Vap | te/Mo. | Sodium Vapo | Rate/Mo. | Metal Halide | ate/Mo. |  |
| Customer Charge | \$0.00 |  | \$12.96 | 11 | \$13.20 | 23 | \$19.44 |  |
|  |  |  | \$15.37 | 12 | \$14.85 | 24 | \$21.13 |  |
|  | All kWh |  | \$17.42 | 13 | \$14.92 | 25 | \$21.92 |  |
| Distribution Charge | \$0.00116 |  | \$20.75 | 14 | \$18.68 | 26 | \$22.45 |  |
| External Delivery Charge | \$0.02637 |  | \$41.19 | 15 | \$23.55 | 27 | \$24.24 |  |
| Stranded Cost Charge | (\$0.00057) |  | \$18.56 | 16 | \$40.67 | 28 | \$24.28 |  |
| Storm Recovery Adj. Factor | \$0.00139 |  | \$22.21 | 17 | \$17.19 | 29 | \$18.19 |  |
| System Benefits Charge | \$0.00357 |  | \$36.80 | 18 | \$20.27 | 30 | \$19.34 |  |
| Default Service Charge | \$0.07556 |  | \$13.09 | 19 | \$23.02 | 31 | \$20.67 |  |
|  |  |  | \$14.52 | 20 | \$41.03 |  |  |  |
| TOTAL | \$0.10748 |  |  | 21 | \$12.21 |  |  |  |
|  |  |  |  | 22 | \$13.71 |  |  |  |
|  | Difference | Mercury V | Difference | Sodium V | por-Difference | Metal Ha | de-Difference |  |
| Customer Charge | \$0.00 |  | \$0.00 | 11 | \$0.00 | 23 | \$0.00 |  |
|  |  |  | \$0.00 | 12 | \$0.00 | 24 | \$0.00 |  |
|  | All kWh |  | \$0.00 | 13 | \$0.00 | 25 | \$0.00 |  |
| Distribution Charge | \$0.00000 |  | \$0.00 | 14 | \$0.00 | 26 | \$0.00 |  |
| External Delivery Charge | \$0.00493 |  | \$0.00 | 15 | \$0.00 | 27 | \$0.00 |  |
| Stranded Cost Charge | (\$0.00039) |  | \$0.00 | 16 | \$0.00 | 28 | \$0.00 |  |
|  | \$0.00000 |  | \$0.00 | 17 | \$0.00 | 29 | \$0.00 |  |
| Storm Recovery Adj. Factor System Benefits Charge | \$0.00000 |  | \$0.00 | 18 | \$0.00 | 30 | \$0.00 |  |
| Default Service Charge | \$0.00000 |  | \$0.00 | 19 | \$0.00 | 31 | \$0.00 |  |
|  |  |  | \$0.00 | 20 | \$0.00 |  |  |  |
| total | \$0.00454 |  |  | 21 | \$0.00 |  |  |  |
|  |  |  |  | 22 | \$0.00 |  |  |  |
| * Luminaire charges based on All-Night Service option. |  |  |  | 0041 |  |  |  |  |


[^0]:    1. (Over)/under Recovery - Beginning Balance August 1, 2017
    2. Estimated Total Costs (August 2017 - July 2018)
    3. Estimated Interest (August 2017-July 2018)
    4. Costs to be Recovered (L. $1+\mathrm{L} .2+\mathrm{L} .3)$
    \$31,421,268
    Page 3 of 6
    \$2,302,779
    \$29,063,401
    Page 3 of 6
    \$55,088
    Page 3 of 6
    5. Estimated Calendar Month Deliveries in kWh (August 2017 - July 2018) (1)

    1,191,465,060
    6. External Delivery Charge (\$/kWh) (L. 4 / L. 5)
    $\$ 0.02637$
    (1) Schedule LSM-2, page 5.

    | August 2017 - July 2018 Billed kWh | $1,191,140,484$ |
    | ---: | :---: |
    | - July 2017 Unbilled kWh | $(59,760,241)$ |
    | + July 2018 Unbilled kWh | $\underline{60,084,817}$ |
    | Calendar Month Deliveries | $1,191,465,060$ |

